

Effects of the Internet on Participation: A study of a Public Policy Referendum in Brazil

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Abstract

Does online voting mobilize citizens who otherwise would not participate? During the annual participatory budgeting (PB) vote in the southern State of Rio Grande do Sul in Brazil – the world’s largest - we asked people whether they would have voted had there not been an online voting option. We find that youth, male gender, income, education, and lack of prior experience with PB are significant predictors of being online-only voters. We document a 8.2 percent increase in total turnout with the introduction of online voting (*i-voting*). In support of the mobilization hypothesis, unique survey data shows that *i-voting* is mainly used by new participants rather than just for convenience by those who were already mobilized. Technology therefore seems to engage people who were previously less likely to participate.

Classification (JEL): P16, D72, H41, and H7.

Keywords: Participation, Voting, Participatory Budgeting, Internet, and Digital Divide.

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1. Introduction

In the last two decades attempts to apply the Internet to the act of voting have multiplied. Governments have experimented with Internet voting (*i-voting*),¹ both in local and national elections (Alvarez, Hall, and Trechsel 2009; Goodman, Pammett, and DeBardeleben 2010; Mendez 2013). Parties have introduced i-voting to select candidates and conduct internal referendums (Done 2002; Lanzone and Rombi 2014). In a similar vein, a variety of participatory governance processes have introduced i-voting to increase citizen engagement, ranging from participatory budgeting in Brazil to referenda in Switzerland (Peixoto 2009; Sampaio, Maia, and Marques 2011; Nitzsche, Pistoia, and Elsässer 2012; Stortone and De Cindio 2014; Mendez 2013).

While the number of applications is steadily increasing and the literature on the subject is burgeoning, the empirical evidence on the effects of i-voting is still limited. Major questions remain open (Carter and Bélanger 2012; Pammett and Goodman 2013). Does i-voting increase turnout? Are there citizens willing to vote only via the Internet? If so, what are the socio-economic characteristics of this group? What are the effects of Internet voting on inclusiveness and diversity? Or does introducing i-voting distract people from traditional forms of participation?

The objective of this paper is to contribute to answering these questions by providing evidence on the effects of the Internet on participation. But apart from its empirical character, this contribution is also relevant for two other reasons. First, it assesses the effect of i-voting in an understudied field of i-voting, that is, the impact of Internet voting in participatory governance (i.e. non-electoral) processes. Second, while the majority of i-voting studies have focused on the US and Europe, this study looks at an experience from a middle-income country, Brazil.

We present the results of a unique survey of over twenty two thousand Internet voters from the southern Brazilian state of Rio Grande do Sul during a referendum on state-level spending priorities.² This referendum is part of large multi-channel democratic innovation that simultaneously combines both online and offline voting. This process, entitled *ciclo orçamentário do Sistema Estadual de Participação Popular e Cidadã* (from now on *ciclo orçamentário*), allows citizens to influence the formulation of projects for the allocation of public spending and to select which of the projects will be implemented via a referendum. The *ciclo orçamentário* is a form of participatory budgeting (PB) applied at the state level.³ Here we analyze the last stage

¹ Oostveen & Besselaar (Oostven and Besselaar 2004, 2) define i-voting as an election system that uses encryption to allow a voter to transmit his or her secure and secret ballot over the Internet.

² This survey was the fruit of a collaborative effort involving the World Bank, the Secretariat of Planning of Rio Grande do Sul Government, and the state's data processing company PROCERGS.

³ There are many definitions of what constitutes a participatory budgeting process. At an abstract level participatory budgeting is a democratic innovation that allows citizens to affect the formulation of a budget. Most participatory budgeting processes occur at the city level. They are based on repeated negotiations between the city government

of this process, that is, the vote in the final referendum, during which the population prioritizes the projects.

More specifically we investigate the traits and attitudes of those that cast their ballot via Internet using a post-vote survey. The survey was implemented at the time of the vote in early July 2012 and consists of 27 questions.⁴ It contains a battery of questions aimed at identifying the socio-economic characteristics of the respondents, their media and ICT usage habits, as well as their previous level of engagement with politics and civil society.

This study focuses on three key research questions.

- 1) Does the Internet increase turnout by attracting a group there of 'online-only voters'?
- 2) If so, what is the socio-economic profile of this group? More specifically, are they prevalently young, educated, rich, males that are familiar with Internet as we would expect from the literature on digital divide?
- 3) What is the level of pre-existing engagement of these voters? Are online-only voters already engaged in society, or does the new venue of participation attract previously disengaged portions of society?

Anticipating the key results of the analysis, nearly two-thirds of respondents (63.1 percent) say that they would not have taken part in the vote if i-voting was not available.⁵ This evidence supports the perspective of i-voting as a valid means to increase turnout and the existence of a specific group of remote voters who would not have participated otherwise. With regard to the second question, employing simple logistic regressions, this study finds that educated and wealthier males that are active social networks users are more likely to identify themselves as online-only voters. However, as discussed further, while the result on education and income is strongly significant and robust to model specification, the result on gender and social media usage is not .

and the participants, combining elements of deliberative, participatory, and representative democracy. In order to give a more precise operational definition of this democratic innovation Sintomer et al. (Sintomer et al. 2013) include five additional criteria that distinguish participatory budgeting from other similar programs: (1) the financial and/or budgetary dimension must be discussed; (2) the city level must be involved, or a (decentralized) district with an elected body and some power over administration; (3) it has to be a repeated process (one meeting or one referendum on financial issues are not examples of participatory budgeting); (4) the program must include some form of public deliberation within the framework of specific meetings/forums (the opening of administrative meetings or classical representative instances to "normal" citizens are not participatory budgeting); (5) some accountability on the output is required. The *ciclo orçamentário do Sistema Estadual de Participação Popular e Cidadã* is a form of participatory budgeting scaled up at the state level.

⁴ See appendix for full list of survey questions.

⁵ We use the same set of respondents that we use in these models to generate these summary statistics. These exclude missing values.

With regard to the third research question, i-voting has generally been used by a majority of citizens who were previously politically inactive independently of their gender, income, or age. Approximately nine out of ten i-voters surveyed had not participated in any existing public discussion or assembly over the state budget and 55.7 percent of participants also declare not having been active in a variety of common engagement activities.⁶ The majority of participants also claim not to have participated in a meeting of the most common civil-society organizations in the previous 12 months.⁷

Overall our study shows that the introduction of i-voting in participatory engagement process does not lead to a substitution effect. For most part, those that participate offline continue to do so despite the introduction of i-voting. I-voting increases participation among previously non-engaged strata of the population, promoting the inclusiveness of the process as a whole. However, these new participants – the online-only voters – are likely to be socio-economically more privileged.

The rest of this paper proceeds as follows. Section 2 briefly presents the key research questions of the literature on i-voting and identifies testable hypothesis. Section 3 describes the introduction of i-voting in Brazilian participatory engagement processes and introduces the *ciclo orçamentário*. Section 4 presents the results of our empirical analysis. Section 5 discusses what lessons can be learned and concludes with implications for future research.

2. Extant Theory

Before delving into the relevant literature, we need to introduce some terminology. Internet voting mechanisms are a subset of electronic voting mechanisms (*e-voting*), where e-voting refers to all forms of voting that uses electronic means to count or cast the votes (e.g., voting machines). Given that there are voting machines that use the Internet to transmit the votes to a central repository, not all Internet voting mechanisms are remote. The class of remote voting mechanisms also includes non-electronic means of transmission (e.g., mail), and mechanisms that use dedicated technology (e.g., special TV sets that allow voting). To simplify the terminology, from now on we will use the term i-voting to refer to remote Internet voting performed using a non-dedicated device (e.g. a laptop or a smartphone).⁸ A clear distinction between i-voting mechanisms and e-petitions and e-surveys that share similar technologies does not exist

⁶ See question 21 in the appendix for a detailed list of the engagement activities.

⁷ See figure 1 in the appendix.

⁸ The definition matches Alvarez and Hall definition of 'remote Internet voting', as contrasted with Kiosk Internet voting, Polling Place Internet voting, and Precinct Internet voting (Alvarez and Hall 2004).

in the literature. In this essay we use the provisional distinction that i-voting produces a binding decision on the selection of candidates or the implementation of public policies – as in the case we study.

While a detailed overview of the vast literature on the variety of Internet voting mechanisms and their impact is beyond the scope of this paper, for our purposes it is important to highlight the two key issues of turnout and inclusiveness. The debate on the benefits of remote voting in increasing voter turnout started with postal voting (Moreton Jr 1985; Kousser and Mullin 2007; Stein and Vonnahme 2011; Mann and Mayhew 2012) and has seen a series of iterations that have followed the evolution of information and communication technologies (Trechsel et al. 2007; Alvarez, Hall, and Trechsel 2009; Bochsler 2010; Carter and Bélanger 2012). Similar to all other forms of convenience voting, the notion of Internet voting as a means to increase participation follows a rational choice approach, assuming that the act of voting implies both costs and benefits⁹ (Downs 1957; Riker and Ordeshook 1968; Aldrich 1993). Thus, the relationship between the convenience of voting and participation is established in the following manner: holding all other factors constant, the probability of participation will be negatively correlated with the costs of participation. Therefore, given the growing access to the Internet in both developed and developing countries, i-voting scholars have often highlighted the Internet's potential to increase turnout by reducing its costs (Alvarez and Hall 2004; Trechsel et al. 2007; Carter and Bélanger 2012).

The concept of inclusiveness in voting processes refers to the diversity of participants and the extent to which groups traditionally excluded from a process may be effectively included (Roberson 2006). In this respect, optimistic views support a 'mobilization hypothesis', which states that the introduction of online modes of participation will increase the participation of citizens previously marginalized in participatory processes (Norris 2001). For instance, people with disabilities or illnesses, without access to transportation, or residents that are temporarily abroad are some of the typical examples of individuals that would benefit from having access to i-voting mechanisms (Gerlach and Gasser 2009). Simplifying the act of voting through the use of internet might also attract younger participants and people that have less experience in traditional engagement processes, but that use the Internet regularly (Alvarez, Hall, and Trechsel 2009).

⁹ These costs may be manifested either materially or immaterially, such as transport costs and time spent voting. Similarly the benefits might be expressive and immaterial (general elections), or might be concrete and measurable as in the case of the allocation of public goods in participatory budgeting.

While there is significant reason to believe that Internet voting has the potential to boost turnout and inclusiveness, the empirical literature finds mixed results. The effects of i-voting appear to be elusive, with some cases presenting minor results and others suggesting no effect whatsoever (Vassil and Weber 2011; Pammett and Goodman 2013).¹⁰

In fact, at odds with the mobilization thesis, much of the digital divide literature suggests that unequal access to the Internet will disproportionately increase the representation of economically advantaged groups who are already politically active (Schlozman, Verba, and Brady 2010; Bélanger and Carter 2011; Brandtzæg, Heim, and Karahasanović 2011; Alvarez and Nagler 2000). Often referred to as the 'reinforcement thesis', it posits that people with the resources and motivation to participate, who are usually the better off, will be further empowered by the introduction of online modes of participation (Norris 2001; Davis 1998).

It is a well-established fact that Internet access is correlated with income and education (Hilbert 2010). While initial analyses of the digital divide focused on Internet penetration (Compaine 2001), modern investigations in developed countries in which Internet penetration has reached 70 percent of the population center on citizens' capacity to effectively use the Internet (Hsieh, Rai, and Keil 2008; Brandtzæg, Heim, and Karahasanović 2011; Sarkar et al. 2011).

Overall the trajectory of this literature has evolved from explanations based on income and education, to more complex explanations that consider a variety of factors that affect the usage of ICT technologies. How applicable these results are to the specific literature on i-voting is yet to be fully explored (Carter and Bélanger 2012). Furthermore, while most of the literature has centered on i-voting in general elections, less is known about its impact in other processes such as referenda and participatory budgeting, where turnout levels are often considerably lower.

Before moving to the next question it is important to highlight an important scope condition of our study. The critiques of the introduction of i-voting mechanisms are not limited to the concept of inclusiveness. There are also important debates regarding the quality of online engagement and the security of i-voting. Many refer to online participation a form of slacktivism, referring to an activity that, while psychologically rewarding, has little impact on political decisions (Hindman 2009; Morozov 2012; Smith 2013). Furthermore, critics argue that slacktivism may substitute more meaningful forms of engagement once an individual's urge to take action is fulfilled by low-cost online participation (Shulman 2009, Lee and Hsieh 2013). Yet, the evidence on substitution effects remains mixed at best (Christensen 2009, Lee and Hsieh 2013),

¹⁰ Noteworthy, while in the majority of cases i-voting is offered in conjunction with traditional forms of voting, in a limited number of cases Internet voting is the only channel of participation available (See, for instance, (Peixoto 2009).

with a growing number of research suggesting the opposite, that is, online participation may function as a gateway to further offline engagement (Breuer & Farook 2012, Hu 2014, Vie 2014, Visser & Stole 2014, Vitak et al. 2011).

It is important to notice that the idea that there exist forms of engagement more desirable than others is not new, nor exclusive to the literature on online participation. The literature on participatory democracy provides numerous examples of participatory engagement processes that are described as tokenistic ones (Wampler 2007; Pateman 2012). The same literature offers a variety of classificatory schemes to rank engagement processes on the basis of their ability of providing more meaningful forms of participation (Arnstein 1969; Connor 1988; Collins and Ison 2006).

Investigating the quality of the democratic innovation we focus on is beyond the scope of our paper.¹¹ Our aim is limited to evaluating if the online venue of participation attracts new citizens who would not have participated otherwise and, if so, to investigate the specific characteristics of this group of new voters. This is a first important step towards understanding if there are substitution effects – i.e. online participation reduces offline participation – or if there are positive feedback effects and the two venues reinforce each other.

A number of authors also raise questions about the security of i-voting systems (Carter and Bélanger 2012, Wolchok et al. 2012) . The detail of the larger debate on the security of i-voting is beyond the scope of this paper. In the specific case of *ciclo orçamentario* it surprisingly appears that the online vote may be more secure than the face-to-face one due to the way these two mechanisms are organized. The first process is centralized and managed by a unit of the state government that has no stake in the results; the second process is decentralized and managed by volunteers and community leaders that have a stake in the results of the vote. We will briefly return on this topic in the section describing the voting procedure and in the conclusion.

In the next sections we will first introduce briefly the specifics of the Brazilian case, and then we will explain in more detail the procedure of i-voting in the *ciclo orçamentário do Sistema Estadual de Participação Popular e Cidadã* of Rio Grande do Sul.

¹¹ A current evaluation by the World Bank (Digital Engagement Evaluation Framework) looks at this specific issue.

3. ICT and Participatory Governance Innovations in Brazil

Brazil is an international leader in participatory governance innovations (Fung 2011). The Federal Constitution of 1988 mandated the introduction of public policy management councils, thematic councils, and management council (Coelho 2004; Moreira and Escorel 2009), and introduced an array of facultative democratic innovations (e.g.; referendums, ballot initiatives, civil actions, national citizens conferences). Municipal participatory budgeting (PB) is probably the most famous among these institutions (Wampler 2007; Avritzer 2009; Heller, Baiocchi, and Silva 2011). The process, initially adopted by 13 cities in Brazil in 1989, has now spread to more than a 1400 cities worldwide (Sintomer et al. 2013). Recent research has shown that PB process have direct impact on reducing mortality rate, promoting health care spending and the creation of civil society organizations (Touchton and Wampler 2013; Gonçalves 2014).

Participatory budgeting was also scaled up to the state level including the case we explore in this paper, which is the world's largest process both in number of participants and geographic coverage. The first instance of a state level PB process occurred in the state of Rio Grande do Sul (RS) from 1999 to 2002. The experience was modified after the loss of the Labor Party (PT) in 2003. The new process included for the first time Internet voting and was called *Consulta Popular* (Goldfrank and Schneider 2006). After PT's victory in 2011 the process was changed again in its current form and it assumed the name of the *ciclo orçamentário do Sistema Estadual de Participação Popular e Cidadã*.

In Brazil, the first experiments in hybridization – including both offline and online venues of participation – began in the late nineties and the early years of the new century when a few cities adopted ICT tools to present proposals to voters or conduct voting in municipal PB processes (e.g., Porto Alegre, Ipatinga). Belo Horizonte and Recife are two cities that implemented some of the earliest hybrid programs. The former has separate online and offline PB processes that decide on the allocation of two different, specific budgets, and the latter integrates online voting into the face-to-face mechanisms (Best et al. 2010).

A number of cities around the world have adopted the online PB model of Belo Horizonte, without introducing a parallel offline process. This new form of PB is often referred to as e-PB. This process is particularly common in Europe (Nitzsche, Pistoia, and Elsässer 2012). Interestingly in many of these cities the use of ICT was introduced with the more or less explicit objective of attracting younger and more middle class participants. Current studies on the participants in Belo Horizonte's PB find mixed results (Peixoto 2009; Sampaio, Maia, and Marques 2011).. In the case of the *ciclo orçamentário* the use of ICT is reserved to the final vote of the PB

process, where citizens can choose to cast their vote either offline at ballot stations or via the Internet. The next section describes the process and the voting system.

3.1 Multi-channel Participatory Governance in the State of Rio Grande do Sul

After the Labor Party won the state gubernatorial elections in 2010 it introduced a comprehensive reform of the state level engagement processes. This reform – *Sistema Estadual de Participação Popular and Cidadã (Sistema)* – is incremental in nature. With support of the World Bank, *Sistema* reorganizes and expands a pre-existing array of participatory governance mechanisms. While it is too early to understand if this reform achieves the ambitious goals of better integration between participatory, deliberative and representative institutions, *Sistema* has unique characteristics and represents one of the most ambitious projects of state level multi-channel participatory governance (Oliveira and Karnopp 2013; Goldfrank 2013).

One component of this system – *ciclo orçamentário* – is a participatory governance mechanism, similar to participatory budgeting, that allows citizens and CSOs to influence a portion of the state investments. This mechanism is an update of the pre-existing *Consulta Popular* introduced in 2003 (Borowski 2012; Goldfrank 2013). There are three changes. First, the new procedure is embedded in the entire system of participatory governance and it integrates the inputs of the participatory multi-year plan (*PPA participativo*) that defines the major objectives for the state for the period 2012-2015.

Second, the process has a more complex ballot than the previous *Consulta Popular*, as described in the next section. Third the ability of representatives of the CSOs to oversee the implementation of projects has been strengthened. In its current version, the government provides monthly reports detailing the status of the projects to the participatory assemblies that manage the process. The detailed mechanisms of the five stages of the *ciclo orçamentário* are described in the appendix. In the next section we will focus on the voting process, the fourth stage.

3.2 The voting system: ballot structure, security issues and turnout

In the *ciclo orçamentário*, the ballot is divided into three sections. In the first field, the voter can select up to four regional projects from a list of 10-20 projects.¹² In the second field, the

¹² As an illustrative example of a ballot, we attach a ballot from 2013 in the appendix.

voter can select two regional priorities from five possibilities. The voter is also asked to express his opinion on a few key policy issues, which constitutes the third field. These three fields – the ballot (*cedula*) – are defined through a series of state, regional and municipal meetings that involve organized civil society, common citizens and representatives of the state government.¹³ While the first field varies from region to region, the other two are identical state-wide. The latter two fields are an innovation introduced in 2011 by *ciclo orçamentário*.

Votes can be cast either in-person or remotely online. The online and the offline ballots are identical. In both processes, the voter is identified with a unique federal voter registration number, where each number can only be used once. Voters are not allowed to revise their vote. The votes are centrally stored and tallied by the Center for Electronic Government Solutions (PRO-CERGS), a state government unit specifically created to manage data processing of all the e-government processes. The voting process is monitored by the Regional Councils for Development (COREDES), which are composed by CSOs from their respective regions.¹⁴

The in-person voting process is organized by coordinators - paid by the state - and by the delegates, that is, representatives of the participants that are selected through municipal assemblies.¹⁵ The delegates do not receive compensation. On average there are three to five polling officials at each location.

Overall turnout in the PB vote is around 15 percent, (Table 1) making of Rio Grande do Sul the largest PB process in the world in number of participants. Of these voters, the majority still vote in person, around 86-88 percent.

Table 1. Voters in the PB process, by type.

Item	2011	2012
In person (paper)	998,145	907,146
Remotely (total, n)	114,571	124,211
Remotely (turnout, %)	10.2%	12.0%
Web	Na	99.3%
Mobile	Na	0.7%
SMS	Na	0.008%
Vote turnout (%)	15.1%	14.0%

* *Notes:* There were 7,348,996 registered voters in 2012 (data from PROCERGS). Turnout in 2011 is calculated using the 2012 data on the number of voters.

¹³ For a detailed description of the participatory process that defines the ballot see the appendix.

¹⁴ The COREDES were introduced in 1994 as a venue to allow civil society organizations to influence development plans for each of the 28 regions of the state. See Annex 9.

¹⁵ See Annex 9.

Concerns about the integrity of the voting process are rarely expressed. However, nothing prevents a participant from voting both online and offline, since the online and offline voter lists are not compared at any point in the process, nor is there any protection against voter coercion in the remote voting.¹⁶ It is important to note, however, that among online engagement processes around the world, only a few adopt a more advanced security system that allows the voter to revise the vote to discourage improper influence and use stronger authentication procedures (e.g. Estonia, Switzerland). Noteworthy, stronger security e-voting measures are limited in their overwhelming majority to electoral processes. Furthermore, as the literature on election fraud has shown, electoral integrity continues to be a problem even in offline systems (Hyde 2011; Sjoberg 2012).

4. Methodology & Data

One approach to investigate the issue of turnout and the effect of digital divide on inclusiveness is to observe changes in aggregate-level turnout when i-voting is introduced. However, since electoral dynamics can change significantly from one election (at time $t1$) to another ($t2$), it is very difficult to attribute cause and effect with such a research design. The obvious problem is that there is no data on the counterfactual of no i-voting at $t2$. Thus in this paper we use an indirect approach. First we identify online-only voters and then we examine the factors that explain the propensity of individuals to identify themselves as online-only voters. We can calculate the overall turnout effect attributable to the introduction of i-voting by using the proportion of self-reported online-only voters.

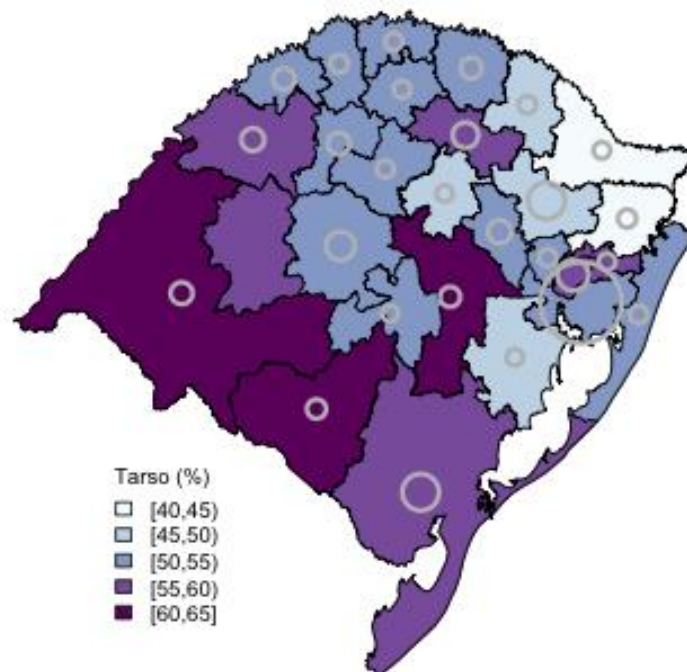
On July 4 2012 we conducted an online survey during the Rio Grande do Sul PB vote. All 124,211 voters who participated in the online vote were invited to complete the survey after they had voted. The survey instrument contained 27 questions, ranging from basic demographic details to participation profile and internet usage (*see* Appendix). A total of 22,300 people agreed to take the survey. There was substantial item non-response, meaning that the total sample size for the models in this paper – the number of respondents who gave an answer for each of the

¹⁶ Some of the more sophisticated e-voting systems try to minimize the risk of so-called ‘over the shoulder attacks’ by enabling users to change their vote after they have been cast. Identifying solutions for mitigating the risk of multiple-voting and other factors that may distort the process are currently one of the activities supported by the World Bank.

variables we use in the online-only voter models – is 18,235. In the following we present the results obtained from the fully completed surveys from RS.

The overall response rate is 18 percent¹⁷ This is a satisfactory ‘first contact’ response rate compared to online surveys from other domains (Cook, Heath, and Thompson 2000).¹⁸ We can analyze the location of each survey response from the IP-address, as provided by the web-survey firm.¹⁹ From the State capital of Porto Alegre there are 6,010 responses, other large cities include: Pelotas (n=1,251), Caxias do Sul (n=1,122), and Santa Maria (n=1,098). One of the key concerns with the survey is the relatively low response rate. If respondents are missing at random, this is not a major concern, but it is also possible that there are systematic biases in non-response.

Figure 1. Tarso (PT) Vote Share in 2010 and Online PB Vote Exit Poll Survey Response Count per COREDES.



*Note: Shading reflects the vote share of the PT Governor candidate, Tarso, in the 2010 general elections. Data from TSE. Grey circles reflect the number of completed online PB vote exit poll responses.

It is therefore important to keep in mind that the results of this study are generated using a sample that may not be fully representative of the population of online voters. At the same time,

¹⁷ The response rate is calculated based on the number of respondents compared with the total number of online voters.

¹⁸ A meta-analysis of 39 studies found the un-weighted average response rate to be 34 percent for Web surveys (Shih and Fan 2008).

¹⁹ Accuracy rates on naming the city from an IP address vary between 50%-80%, see <http://whatismyipaddress.com/geolocation-accuracy>, accessed May 19, 2014.

however, we benefit from a very large sample drawn from all across the state (Figure 1). Unfortunately with less than 20 percent response rate we can say very little about the category of online voters that is not willing to answer the survey. However, we can infer a number of things by analyzing response patterns at the municipal level.

For instance, the average response rate at the municipal level is neither correlated with the vote share of the incumbent Governor, nor correlated with turnout in the preceding 2010 elections (see Figure 1). This is important since, historically, the PB process has had a particular partisan flavor in the state and supporters of the new government might have been more inclined to participate in this process. In addition, GDP per capita is positively correlated with the survey response rate, suggesting that richer municipalities are slightly over-represented in the survey data.

In the next section we compare the demographic characteristics of our respondents to the general demographic characteristics of the state of RS. We then present general summary statistics about the key variables that we employ to test our hypotheses.

4.1 Survey Summary Statistics

A majority of the 18,235 survey respondents are female (54.2 percent).²⁰ This largely corresponds to the gender balance in terms of historical data on participation in traditional participatory budgeting meetings in Porto Alegre.²¹ Half of the respondents report they are working, while around a third report that they are studying or teaching. The number of participants that declare being unemployed is 7 percent and the proportion of retired is around 5 percent. The unemployment rate in the state of Rio Grande do Sul is 6 percent, which suggests that the survey appears to represent relatively well the general population with respect to employment status. The median age of participants is 31 years and three quarters of the participants are between 25 and 44. The median age in the state is slightly higher around 35 years old. Quite surprisingly a vast majority of the participants are not very active in the community. More than nine out of ten declare that they have not participated in any discussion around the budget before the vote.

With regard to Internet usage, more than 97 percent of the participants indicated that they had used the Internet before, but one in five had not used it in the previous three months. In

²⁰ Graphs on survey summary statistics can be found in the appendix.

²¹ The proportion of female in the PB sessions in Porto Alegre in 2009 (the last year for which there is survey data), was 55.0 % (Fedozzi et al. 2013).

this sense,, it seems that i-voting attracts a non negligible amount of people who are traditionally considered as non-Internet users²². Slightly more than half of the participants said they were voting from home, while around 40 percent were voting from their work. Most importantly, a stunning 63.1 percent of all respondents identified themselves as online-only voters by answering no on the question about whether they would have voted if they had not been able to cast a vote online.²³

4.2 Statistical Model and results

In this section we present the results of the following logistic model:

$$\text{logit}(\pi_i) = \alpha + \beta_1 X_{i1} + \dots + \beta_k X_{ik} + \varepsilon_i$$

where π is the probability that individual i self-identify as an online-only voter, and X_{ik} are common predictors of engagement. The models include dummy variables for each of the regions (COREDES), so that we are only looking at variance between individuals within a region rather than explaining region level variation.

The design of this observational study does not allow us to establish causality, but the hypotheses we introduce have testable predictions and we present evidence that is consistent with the hypotheses. We systematically address alternative explanations for the patterns we observe in the unique survey data from the 2012 PB vote. Additional robustness checks are referred to in the text and tables provided in a separate statistical appendix.

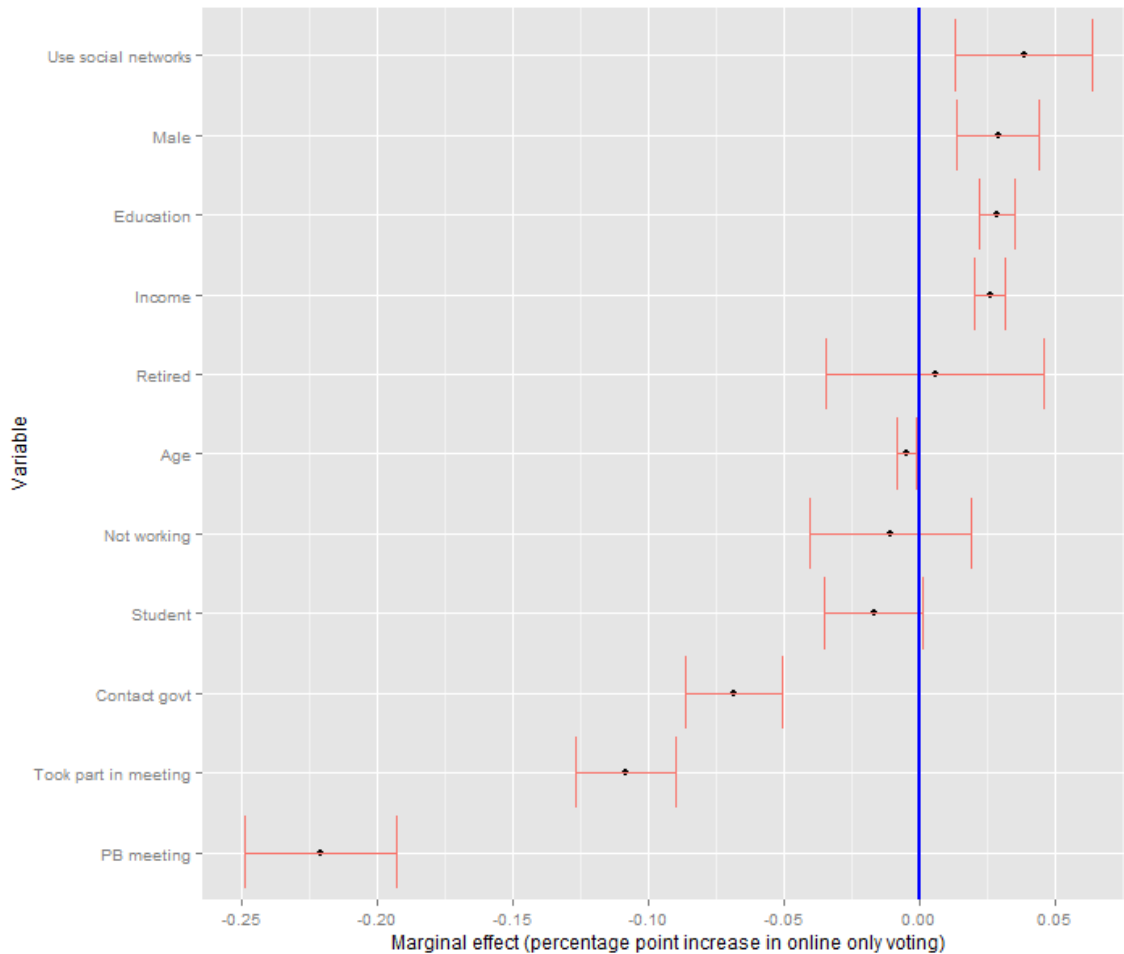
Figure 2 shows the marginal effects of each of the predictors on being an online-only voter from a multiple logistic regression. A one-unit change in a particular predictor, holding all other predictors at their mean, is on average associated with an effect indicated by the black dot with the 95 percent confidence interval indicated by the red lines.²⁴

²² Individuals are traditionally considered Internet users when they have accessed the Internet in the last three months. See, for instance, ITU 2014.

²³ Note that, as would be expected, the proportion of ‘online-only’ voters is slightly higher among those who at the time of the vote were outside the state. As already noted, here, we here focus only on survey responses coming from an IP address within the boundaries of Rio Grande do Sul.

²⁴ The effects do not change if we include ‘active Internet user’ as a control for Internet literacy, instead of the social networks question. Being an active Internet user, which is something that 81.4 percent of the respondents classify themselves as, is non-significant with a p -value of .881.

Figure 2. Marginal Effect Plot of Logistic Regression Model Predicting Online-Only Voters with all Other Variables Held at Their Means.

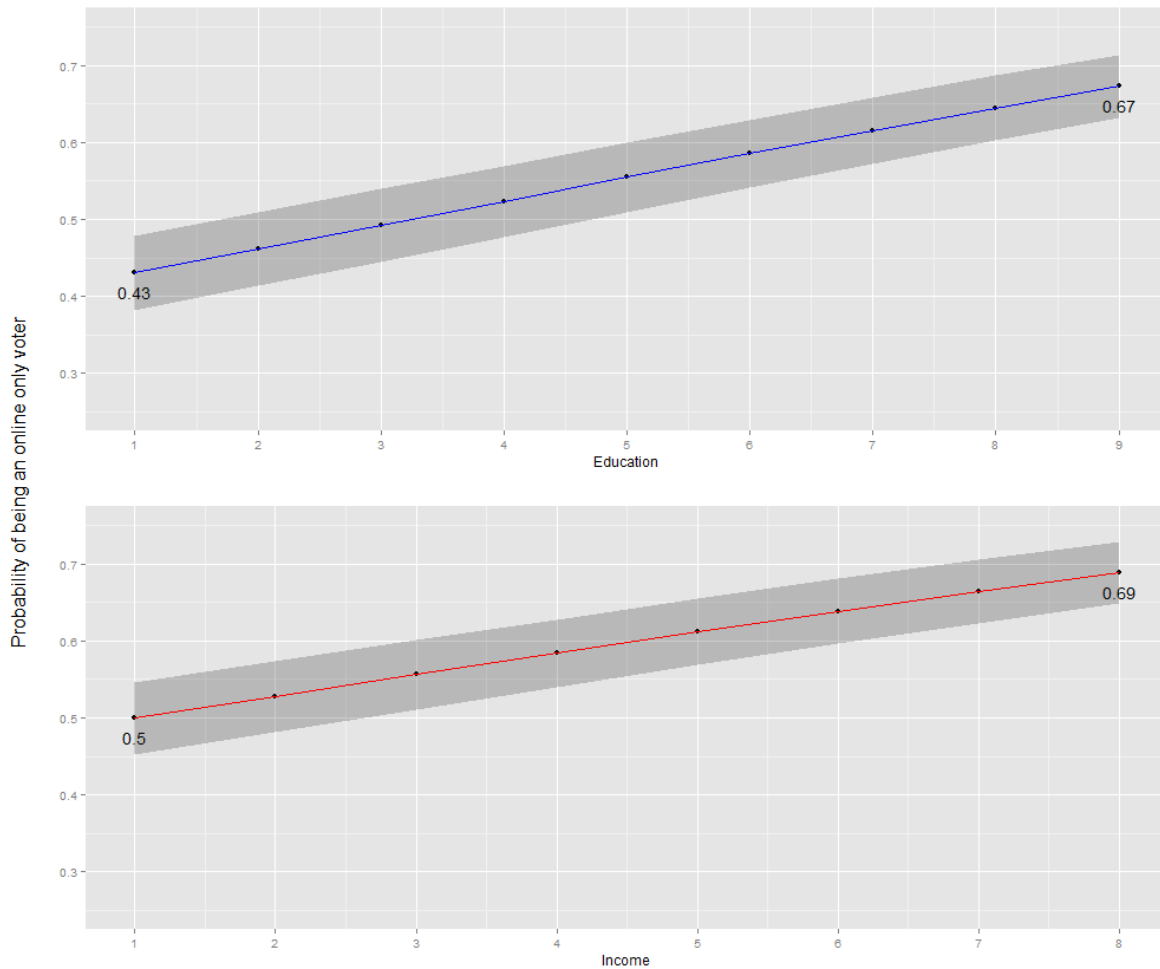


* *Note:* Logistic regression with online-only voter as the dependent variable (Question 17, *see* appendix). All other independent variables in the full specification (model 3 in Table 2, *see* appendix) are held at their mean except for region (COREDES), which is set to be the first region (the results are robust to other region choices). The regression includes regional (COREDES) dummies to account for variation across different settings (ballots etc.). 95% confidence intervals are displayed.

Social media usage has the highest marginal positive effect with an increase of 3.9 percentage points. The reason for that, we hypothesize, is the combination of two factors. Social media users are likely to spend more time on the Internet have more technological skills (Hargittai & Litt 2011, Munoz & Towner 2011). In this respect, a predictor for i-voting would be the degree of Internet usage and skills. Second, given that the Government and a considerable number of i-voters share content related to i-voting in social media channels, social media users are more likely to come across content mobilizing users to participate and direct links to the i-voting platform.

With regard to socio-economic characteristics, in line with the digital divide literature, socio-economically privileged groups are more likely to be online-only voters. Income and education both have relatively large marginal effects of nearly 2.6 and 2.9 percentage points, respectively. Since education is measured on a 10-point scale and income on a 9-point scale, these effects can be substantial when considering the difference between someone who is low and high on these measures. Going from one extreme of the education scale to the other translates into a 56.3 percent increase in the probability of being an online-only voter (Figure 3). The equivalent number for the income scale is 38.0 percent. The marginal effect of being male is 2.9 percentage points, while age does not predict being an online-only voter (Figure 3). Yet, combining these regression results with the fact that the majority of survey respondents were female (54.2 percent), and that only around a quarter percent of participants are younger than 24, offers a more nuanced understanding of the effect of i-voting on gender and age. Women declare that they are less likely to be an online-only voter, but they both vote online as well as fill in the majority of the surveys. Thus it appears that women might simply engage more frequently both in offline and online processes than men, without necessarily having a preference between the two. Concerning age, the majority of participants are adults, 41 percent of which are aged between 25 and 44. Thus i-voting does not appear to overwhelmingly promote participation among teenagers even though the vote was open to all citizens older than 16.

Figure 3. Main Findings from Marginal Effect Plot of Logistic Regression Model Predicting Online-Only Voters with all Other Variables Held at Their Means.



* *Note:* Logistic regression with online-only voter as the dependent variable (Question 17, *see* appendix). All other independent variables, full specification (model 3 in Table 2 *see* appendix), are held at their mean except for region (COREDES) which is set to be the first region (the results are robust to other region choices). The regression includes regional (COREDES) dummies to account for variation across different settings (ballots etc.). 95% confidence intervals are displayed (in grey).

The findings also support the mobilization hypothesis, with online voting boosting the inclusiveness of the process by mobilizing previously inactive citizens. In fact, the largest magnitude effect predicting online-only voting is the large negative effect of having previously attended a participatory budgeting meeting. This reduces a respondent’s probability of being an online-only voter by 22 percentage points. The other forms of prior political participation (taking part in community meetings and contacting government) also have large negative marginal effects (10.8 and 6.8 percentage points, respectively). Findings also indicate that citizens who are already mobilized, i.e., those that take part in physical meetings and that engage with the government, are not greatly affected by the introduction of online voting. In other words, there are no

major substitution effects and the introduction of online voting is more likely to increase turnout among previously disengaged citizens.

For robustness we tried several different model specifications, but none of these substantively change the main effects (*see* appendix). In terms of alternative explanations for the observed pattern, one is that there is measurement error in the survey. The dependent variable is a self-reported measure and less privileged groups being more susceptible to a social desirability bias might explain the observed relationship. Voters with less education and lower incomes could in theory be more reluctant to reveal truth about being an online-only voter. With the current survey instrument we cannot evaluate the social desirability issue.²⁵

Another challenge with the research design is that the counter-factual of no online voting is a hypothetical scenario in 2012. The reason this is problematic is that the introduction of online voting might have had an effect on the deliberative process building up to the vote. After all, the actual vote is the final step in an over three-month long deliberative process where many stakeholders are actively engaged. Had there been no online voting the whole campaign around the vote might have looked different, which in turn could have affected voters' attitudes about participation. It is not immediately clear how this could affect the observed results. If organizations involved in voter mobilization put in less effort due to the introduction of online voting, then many people might respond affirmatively to the 'online-only voter' question, even if they under conditions of an offline-only campaign had been mobilized to vote.²⁶ However, there is no evidence of there being less voter mobilization in 2012.

In general though, social desirability biases and errors usually make respondents claim to be more participatory and engaged than they actually are, with consistently higher rates claiming to have voted in surveys than actually turned out (Zeglovits and Kritzingner 2013; Karp and Brockington 2005). This means that the size of the online-only vote could in reality be even larger than estimated here.

Finally, we assess the overall turnout effect of introducing online technology. In the literature it has been suggested that allowing for Internet voting increases turnout by 0.5-2.6 percent (Trechsel et al. 2007).²⁷ The relatively low response rate in the current study means that any inferences to the overall population of online voters must be made cautiously. If we ignore the

²⁵ This is something that could be addressed with a list experiment survey design.

²⁶ In addition, it is also possible that the presence of an online vote meant that online voters did not bother to find out about the details of an offline vote. However, if there had not been that option, it is possible that some of the online voters would have made the effort to find out where to vote offline.

²⁷ 'In 2009 this turnout loss [overall] would have been 2.6 per cent, so it's a small effect on turnout. It's very clear a convenience factor is important', an interview with Trechsel, published at <http://www.eui.eu/news/2013/02-12-Internetvotingasuccessintwoeuropeanountries.aspx>, accessed April 18 2014.

possible non-response bias, and for the moment, consider the sample to be roughly representative of all online voters, we can approximate how many new voters the new voting technology brought in. As almost two-thirds of the survey respondents claim to be online-only voters, the introduction of online voting could be said to have brought in 78,377 new voters, given that the total number of online voters was 124,211. We estimate the total number of voters that would have voted anyway to be 952,941, combining offline voters and online voters who said they would have voted anyway. While bearing in mind the aforementioned caveats to the study, we could consider that the increase in turnout attributable to the introduction of online voting is around 8.2 percent.²⁸

While we cannot directly observe the attributes of those who do not respond to the survey, it is reasonable to assume that non-respondents are less participatory than respondents on average. This would mean that the calculation of the effect of i-voting on turnout is a conservative estimate, as we previously showed that online-only voters are less participatory than other online voters. Non-response could also be correlated with factors that make online-only voting more likely. Respondents who spend more time on the Internet or have more time free in the day might also be more willing to take an online survey. However, these effects are somewhat less clear. Both variables had a much smaller effect size on online-only voting than the effects of prior participation. All in all, it therefore seems reasonable to believe that the estimate of the overall turnout effect is conservative, while also acknowledging that the estimate has a substantial degree of uncertainty.

5. Concluding remarks

In this paper we focused on the effects of remote Internet voting in a budget priority vote in Southern Brazil. The overall effect on participation levels is considerable: an estimated 8.2 percent increase in turnout. With regard to the socio-economic profile of participants, we find that youth, male gender and income, education are significant predictors of being what we call online-only voters. That is, individuals who claim they would not have voted otherwise. We find no substitution effects with the introduction of i-voting. Instead, our findings support the mobilization hypothesis, with i-voting bringing citizens who had no prior experience of contact with the government and who were previously disengaged from the participatory budgeting

²⁸ Note that this figure is calculated from the same sample that we use for the models (i.e. only respondents who answered all the questions). If we include the full sample, then the implied turnout increase is 8.1 percent.

process. When put together these findings raise a number of questions for researchers and policymakers working with i-voting and the use of ICT in citizen engagement processes.

In comparison with the literature on i-voting in elections and referenda (Carter and Bélanger 2012) we find larger results of the effect of Internet voting on turnout. It is beyond the scope of this paper to fully assess why the effect of online voting on turnout is so much higher in the Rio Grande do Sul than in other contexts. Yet, a possible explanation for this difference is the fact that Rio Grande do Sul's participatory budgeting is a low-salience event when compared, for instance, with Swiss referenda and the Estonian electoral process. This explanation resonates with the literature on convenience voting, which suggests that lowering participation costs has strongest effects in low-salience events (Karp and Banducci 2000, Rallings and Thrasher 2007; 2010, Sled 2008, Orford et al. 2009). Further exploring this research path could shed light about when and where the use of ICT is more likely to make a difference on participation levels.

From an institutional design perspective, given that traditionally the PB process has strongly emphasized its redistributive justice character (Sousa Santos 1998, Avritzer 2006) the fact that many of those becoming involved in the process of online voting are socio-economically privileged people are brought into the process might be a cause for concern. Nevertheless, much of the PB design that promotes a pro-poor logics precede the participatory stage (Smith 2009, Marquetti & Campbell 2012), such as the pre-allocation of budgets that prioritize poorer geographic areas and investments that favor poorer sections of society (e.g. water, basic health).

Another issue concerns the effects of i-voting on the attributes of the process in terms of collective intelligence. One of the rationales of participatory processes is that of leveraging the dispersed knowledge of citizens to shape decisions that affect them (Lévy 2001, Ober 2008, Peixoto 2013). In this respect, a growing literature in the fields of epistemic democracy and decision-making suggests that increasing the diversity of participants improves the quality of decisions made; as new cognitive tools, perspectives, heuristics and knowledge are brought together (Hong & Page 2004; Ober 2008, 2013; Landemore 2013, Page 2008, 2014). Thus, a possible hypothesis is that, through the aggregation of inputs from a more diverse group of participants, i-voting may allow for superior choices towards the collective interest. If proven through further research, this could inform the literature on matters of collective intelligence and temper frequent reserves with regard to the use of the technology in participatory processes.

Bearing these considerations in mind, the effect of i-voting on the final outcomes of PB is uncertain, both in terms of redistributive impact and collective intelligence . These are essentially empirical questions that can only be addressed by further research. Striking a balance between the ideals redistributive justice and democratic inclusiveness remains a normative issue to be addressed, ideally, by Rio Grande do Sul citizens themselves.

Appendices

6. Example of Ballot (2013)

VOTAÇÃO DE PRIORIDADES - ORÇAMENTO 2014 - REGIÃO METROPOLITANA DELTA DO JACUÍ			
Campo 1 - Itens de 1 a 15 vote: em até 04 (quatro) demandas (Field 1 - Items 1 to 15 vote: up to four (04) demands)			
Área Temática	Demanda		Valor em R\$
Cultura e Inclusão Digital	1	<input type="checkbox"/> Fomento à Cultura - construção, reforma e modernização de espaços culturais, pontos de cultura, eventos culturais e desenvolvimento da economia da cultura	1.500.000,00
	2	<input type="checkbox"/> Telecentros	500.000,00
Desenvolvimento Económico	3	<input type="checkbox"/> Apoio às Áreas e/ou Distritos Industriais	2.000.000,00
Saúde	4	<input type="checkbox"/> Fortalecimento da Infraestrutura do SUS	10.000.000,00
Segurança Pública e Defesa Civil	5	<input type="checkbox"/> Aparelhamento dos Órgãos de Segurança Pública	5.000.000,00
Cidadania, Justiça e Direitos Humanos	6	<input type="checkbox"/> Prevenção, Combate à Drogadição - Enfrentamento ao Crack	4.000.000,00
Política para as Mulheres	7	<input type="checkbox"/> Prevenção, Enfrentamento à Violência Contra as Mulheres	2.000.000,00
Meio Ambiente e Recursos Hídricos	8	<input type="checkbox"/> Implementação de Planos, Programas e Projetos Ambientais	1.000.000,00
Esporte e Lazer	9	<input type="checkbox"/> Áreas Esportivas, Equipamentos, Eventos de Esporte e Lazer	4.000.000,00
Turismo	10	<input type="checkbox"/> Infraestrutura Turística	1.000.000,00
Desenvolvimento Social e Erradicação da Pobreza	11	<input type="checkbox"/> Apoio a Ações de Geração de Trabalho e Renda Restaurantes, Populares, Galpões de Reciclagem e Apoio a Ações Comunitárias, Qualificação Profissional	1.000.000,00
Habitação, Desenvolvimento Urbano e Saneamento	12	<input type="checkbox"/> Recuperação e Pavimentação de Vias Urbanas	12.000.000,00
	13	<input type="checkbox"/> Saneamento e Perfuração de Poços Tubulares	2.000.000,00
	14	<input type="checkbox"/> Regularização Fundiária em Áreas Estaduais	4.000.000,00
Educação	15	<input type="checkbox"/> Modernização Tecnológica - equipamentos, mobiliários básicos e de qualificação dos espaços escolares	2.000.000,00
Campo 2 - Itens de 21 a 25: Vote em até 02 (duas) Prioridades Regionais (Field 2 - Items 21-25: Vote for up to two (02) Regional Priorities)			
Área Temática	Ação do PPA com Complemento		
Habitação, Desenvolvimento Urbano e Saneamento	21	<input type="checkbox"/> Aquisição de área para assentamento em parceria com o Governo Municipal, Estadual e Federal	
Saúde	22	<input type="checkbox"/> Hospital Regional	
Meio Ambiente e Recursos Hídricos	23	<input type="checkbox"/> Preservação de Nascentes e Afluentes	
Habitação, Desenvolvimento Urbano e Saneamento	24	<input type="checkbox"/> Duplicação da Estrada do Conde	
Segurança Pública	25	<input type="checkbox"/> Quartel para Bombeiros: construção, reforma e melhorias	
Campo 3 -1 - Reforma Política em consulta (Field 3 - Consultation on Political Reform)			
Questão	Alternativas (escolha 1 opção em cada questão) Alternatives (choose one option for each question)		
1. Quanto à Reforma Política	26	<input type="checkbox"/> Sou a favor de realizar uma Reforma Política	
	27	<input type="checkbox"/> Sou contra uma Reforma Política - a favor de deixar como está	
2. Como deve ser feita a Reforma Política	28	<input type="checkbox"/> Pelo Congresso, com os atuais deputados e senadores	
	29	<input type="checkbox"/> Pelo próximo Congresso, a ser eleito em 2014	
3. Quanto ao financiamento das campanhas eleitorais	30	<input type="checkbox"/> Por meio de uma Constituinte exclusiva, com representantes eleitos para esse fim, com prazo definido	
	31	<input type="checkbox"/> Deve ser custeado por recursos públicos	
	32	<input type="checkbox"/> Deve ser custeado por recursos privados	
	33	<input type="checkbox"/> Deve ser misto (continuar como hoje: fundo público e privado [^])	
Questão	Alternativas (escolha até 2 opções na questão 4) Alternatives (choose up to 2 options in question 4)		
4. Quais os dois temas que você considera mais importantes?	34	<input type="checkbox"/> Reforma do Sistema Eleitoral e do financiamento de campanhas	
	35	<input type="checkbox"/> Transparência e comportamento ético dos agentes públicos e privados	
	36	<input type="checkbox"/> Nova divisão de recursos entre a União, Estados e Municípios	
	37	<input type="checkbox"/> Maior participação da população nas decisões públicas	

7. Supplementary Statistical Material

Main Models

Table 2 Logistic Regression Predicting which Voters Claim to be Online-Only Voters (Would Not Have Voted Offline).

	Basic			Digital Divide			Prior participation		
	Estimate	Std. Error		Estimate	Std. Error		Estimate	Std. Error	
(Intercept)	0.6070	0.3706		0.4817	0.3753		0.2631	0.3840	
Age	-0.0361	0.0078	***	-0.0358	0.0078	***	-0.0191	0.0079	*
Age^2	0.0000	0.0001		0.0000	0.0001		-0.0001	0.0001	
Male	0.0654	0.0329	*	0.0699	0.0330	*	0.1271	0.0338	***
Student	-0.0958	0.0395	*	-0.0989	0.0395	*	-0.0723	0.0404	.
Retired	0.1517	0.0886	.	0.1466	0.0887	.	0.0258	0.0903	
Not working	0.0023	0.0641		-0.0002	0.0641		-0.0459	0.0651	
Income (ordinal)	0.1183	0.0122	***	0.1187	0.0122	***	0.1141	0.0125	***
Education (ordinal)	0.1049	0.0147	***	0.1048	0.0147	***	0.1252	0.0150	***
Density (log)	0.0224	0.0156		0.0224	0.0156		0.0121	0.0159	
Log dist. to PA (km)	-0.0855	0.0490	.	-0.0850	0.0490	.	-0.0700	0.0501	
Uses social networks				0.1117	0.0532	*	0.1655	0.0544	**
Took part in meeting							-0.4589	0.0393	***
Contacted the govt							-0.2930	0.0388	***
PB meeting							-0.9086	0.0585	***
n		18,235			18,235			18,235	

* Notes: region (COREDES) dummies included.

Survey Summary Statistics

Figure 4 Summary statistics for survey variables

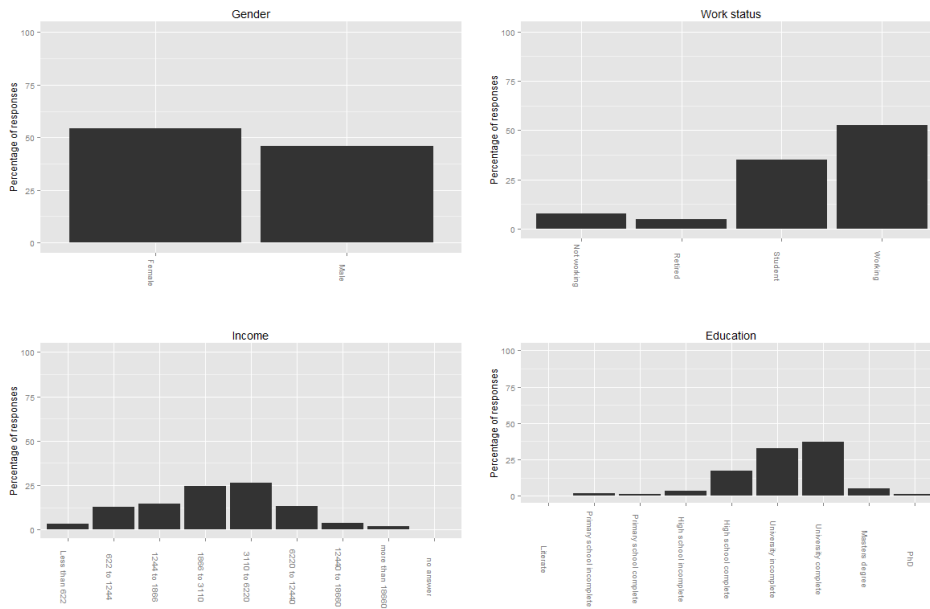


Figure 5 Age distribution among respondents

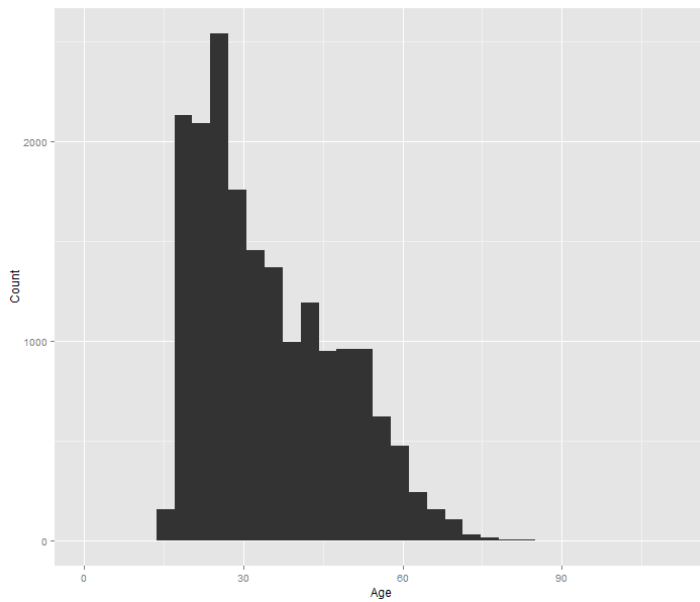
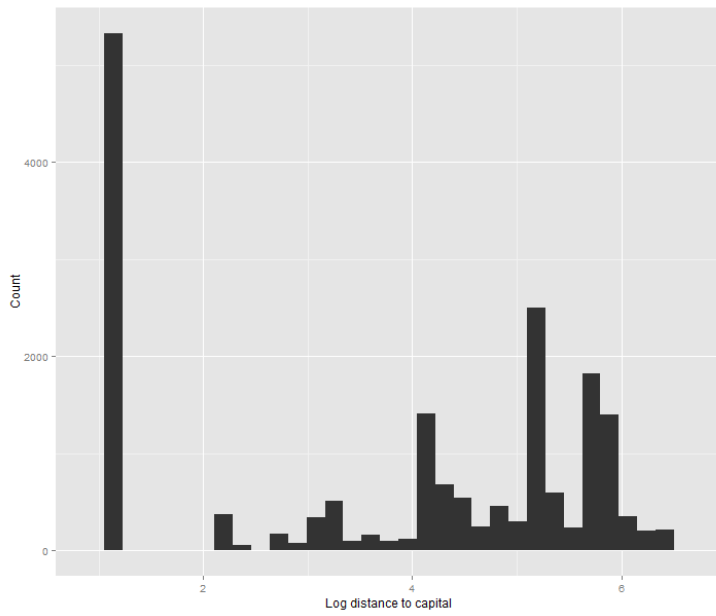


Figure 6 Distribution of (logged) distances to the state capital



8. Questionnaire

1. In which city do you live (reside)?
2. What is your age?
3. What is your Gender?
4. Which of the following activities best describe your occupation in the last seven days? (You can select more than one answer)
 - paid work
 - educational activities (school, university)
 - unemployed and actively seeking work
 - unemployed, wanting a job but not actively seeking a job.
 - person with disabilities
 - retired
 - community Service or Military
 - housework , caring for children or other persons
 - other occupation (specify below)
5. What is your education level?
 - literate
 - first grade incomplete
 - first grade completed
 - second grade incomplete (high school)
 - medium completed (high school)
 - B.A. incomplete
 - B.A. completed
 - master's degree
 - doctorate
6. Have you ever used the Internet before?
 - yes
 - I never used the Internet, it is the first time today
7. When did you use the Internet last?
 - less than 3 months ago
 - between 3 months and 12 months ago
 - more than 12 months ago
8. In which of these places have you used the Internet in the past? (You can select more than one answer)
 - at home
 - at work
 - in school (or educational institution)
 - at the home of another person (friend, neighbor or family)
 - free public access center (kiosk, library , community organization , etc.).
 - paid public access center (lan house, cyber cafe , Internet cafe , etc. .)
 - anywhere using a mobile phone
9. From what location are you using Internet in this moment to cast the vote?
 - home
 - at work
 - school (or educational institution)
 - at the home of another person (friend, neighbor or family)
 - free public access center (kiosk , library , community organization , etc.).
 - paid public access center (lan house , cyber cafe , Internet cafe)
 - anywhere using a mobile phone
10. If you already used the Internet, which social media sites below do you use? (You can select more than one answer)

- I do not use social media
 - Facebook
 - Orkut
 - Google + (Google Plus)
 - Twitter
 - Linked-In
 - Sonico
 - Foursquare
 - Ning
 - others, indicate in the space below
11. Do you own a cell phone?
- yes
 - no
12. Do you send and receive text messages via cell phone?
- I only receive messages
 - I only send messages
 - I send and receive messages
 - I do not send nor receive messages
13. How did you hear about the process of voting the priorities of the budget? (You can select more than one answer)
- television
 - radio
 - newspaper
 - e- mail sent by the administration
 - through a family member
 - through another person (colleague, friend)
 - through the Internet
 - others, indicate in the space below
14. On the Internet, how did you learn about the process? (You can select more than one answer)
- I did not know about the process from Internet
 - from news websites
 - from social networks (Orkut , Twitter , etc. .)
 - from personal blogs
 - from an email (electronic mail)
 - others, indicate in the space below
15. Did you share, comment on or “like” some content about the process of voting the priorities of the budget through social networks?
- yes
 - not
16. Which of the following means did you use to share, comment on or “like” content? (You can select more than one answer)
- email
 - Facebook
 - Orkut
 - Google +
 - Twitter
 - Linked-in
 - Sonico
 - Foursquare
 - blogs
 - Ning
 - Other, indicate in the space below
17. Would you have voted if you did not have the opportunity to cast your vote via Internet?

- Yes, I probably would have voted in person rather than using the Internet.
 - No, I probably would not have voted.
18. Before the vote today, did you already participate in some discussion or meeting on the 2013 budget?
- Yes
 - No
19. In previous years, did you already vote via Internet for the budget priorities?
- Yes
 - Not
20. How often do you talk about politics or the state government with other people (friends, family, colleagues)?
- at least once a week
 - at least once a month
 - never
21. Which of the following actions did you perform in the last 12 months? (You can select more than one answer)
- contacting someone from the government or the administration about a subject that seemed important to you
 - attending a meeting in your community on a local problem or issue
 - attending a Participatory Budgeting meeting in my municipality
 - attending a meeting of the Regional Development Councils (COREDES)
 - attend in person or via the Internet ‘ Question Governor ‘ or ‘ Governor Responds ‘
 - not participated in any of these activities
22. Did you hear about the possibility of voting the priority via mobile phone?
- I did not , but I believe it will be useful
 - I did not , but I believe it will not be useful
 - I did, but I believe it will be useful
 - I did, but I believe it will not be useful
23. Below is a list of related organizations, entities and activities that few people participate. Indicate whether you participated in some of these organizations or activities in the last 12 months. (You can select more than one answer)
- [for each question the respondent could answer yes/no/I do not know]
- A cultural or arts organization
 - A trade union
 - A shopkeepers’ association or other firms
 - A religious event (Mass, worship, etc.).
 - A political party
 - Another organization or entity
24. About the online voting system, what were your main difficulties? (You can select more than one answer)
- I did not experience difficulties
 - finding information about my preferred priority
 - the page was slow to load (very heavy page)
 - it was difficult to enter required data (voter registration , identity)
 - I had trouble understanding the instructions or the instructions were inadequate
 - other, indicate in the space below
25. In the table below indicate the approximate monthly income of your household, ie, the sum of the monthly income of all members of your household including your income.
- Less than R \$ 622.00
 - R \$ 622.01 up to R \$ 1,244.00
 - R up to R \$ 1,244.01 \$ 1,866.00
 - R up to R \$ 1,866.01 \$ 3,110.00
 - R up to R \$ 3,110.01 \$ 6,220.00

- R up to R \$ 6,220.01 \$ 12,440.00
- R up to R \$ 12,440.01 \$ 18,660.00
- More than R \$ 18,660.00
- Do not know

26. What do you think of the idea of receiving updates via cell phone on the progress of budget priorities that you selected?

- totally useless
- little useful
- reasonably useful
- very useful

27. Please give us suggestions on how the voting process on budget priorities could be improved (open ended)

9. The five stages of the *ciclo orçamentário*²⁹

The *ciclo orçamentário* is managed by a commission composed by four representatives of the state government and four representatives of the regional councils of development (COREDES). COREDES were introduced in 1994 as a venue to allow civil society organizations to influence development plans for each of the 28 regions of the state. Each region has its own bylaws (Regimento Interno) that details which organization is eligible to participate in each COREDE.

This statewide commission (Coordenação Estadual da Participação Popular e Cidadã) organizes the meetings, defines the advertising strategy and monitors the implementation of projects. The process is divided in 5 stages and starts officially in March and ends in September. In the first stage 28 public regional assemblies (Audiência Pública Regionais) are organized by each COREDE. These assemblies are public, but most participants are from civil society organizations that are invited by each COREDE.

In these assemblies the state government first presents the overall financial situation of the state, mapping out investments, the amount that has been invested in the region, the guidelines that each sub-branch of the state government has for developing the budget, and the multi-year priorities of the budget. The guidelines for the period 2012-2015 were defined by another participatory engagement process that occurred in 2011 – the multi-year participatory plan (PPA participativo). Then representatives of COREDE present their development plan for the region. Then there are two votes. 1) The participants select the thematic areas and the regional priorities that will affect the typology of projects that can be presented in the participatory budgeting process. 2) The participants vote for three representatives that will enter the Coordenação Regional da Participação Popular e Cidadã. These regional coordination commissions are composed of three representatives of the state government, three representatives of COREDES, and three representatives of the public regional assembly. These meetings are mandated by the law to last at maximum three hours.

From May to June COREDES, in collaboration with its municipal level counterpart –the council for municipal development (Conselho Municipal de Desenvolvimento COMUDES) – organize one assembly in each municipality (497 in 2012). These assemblies are advertised to the public and thus effectively open to all citizens. The minimal quorum for one of these assemblies is 30 participants. In these assemblies the participants propose up to 10 projects within the thematic

²⁹ The sources of this section are 1) an interview with Ricardo Almeda at SEPLAG, 2) the bylaws of the process that can be found together with other official documents pertaining the process at: <http://www.portaldaparticipacao.rs.gov.br/documentos-sistema/>

areas that had been previously selected by the regional assemblies and propose additional regional priorities. These councils also elect delegates, one for every 30 participants.³⁰ These meetings are mandated by the law to last at maximum two hours and a half.

In the third phase all municipal delegates meet in regional forums (Fóruns Regionais da Participação Popular e Cidadã). The regional forums are augmented by the members of COREDES, members of the regional coordination commission and by the regional representatives of the PPA participativo. These assemblies take the input of the previous engagement processes and construct the ballot. More precisely they identify ten projects for the first field of the ballot. These projects have already a specific monetary value. Then they identify five regional priorities. These priorities do not have a monetary value and will compose the second section of the ballot. Then two representatives are elected. These representatives will participate in the Fórum Estadual da Participação Popular e Cidadã (the state level participatory forum). The latter forum contains also representatives of COREDES, of participants in the PPA participativo, the state level coordinating assembly and the state government. The ballot is further revised by the state bureaucracy that eliminates projects that are not feasible.

In the fourth phase the entire population that has an electoral certificate is invited to vote. In 2012 the vote was on the July 4. It lasts one day in the traditional face-to-face format, and three days online.

In the fifth and final phase the Fórum Estadual da Participação Popular e Cidadã uses the results of the vote to define the budget. This forum also continues to monitor the implementation of the projects together with each regional COREDES.

³⁰ One additional delegate is elected if there is a residual of more than 15 people.

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